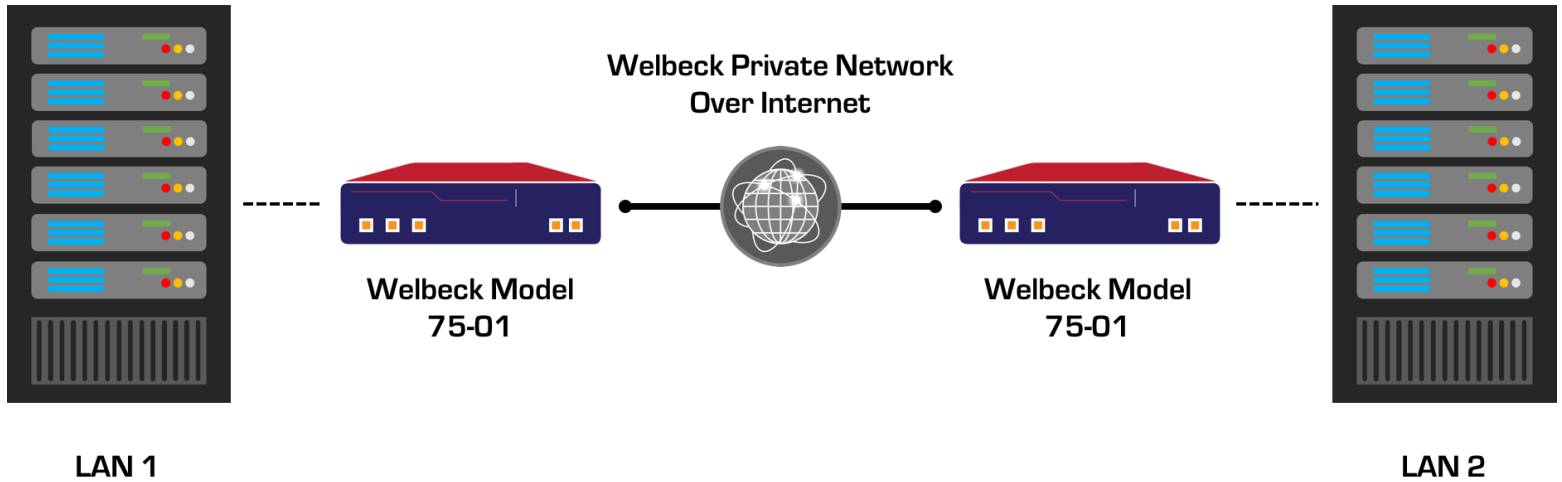


Private Network Extension without VPN or MPLS

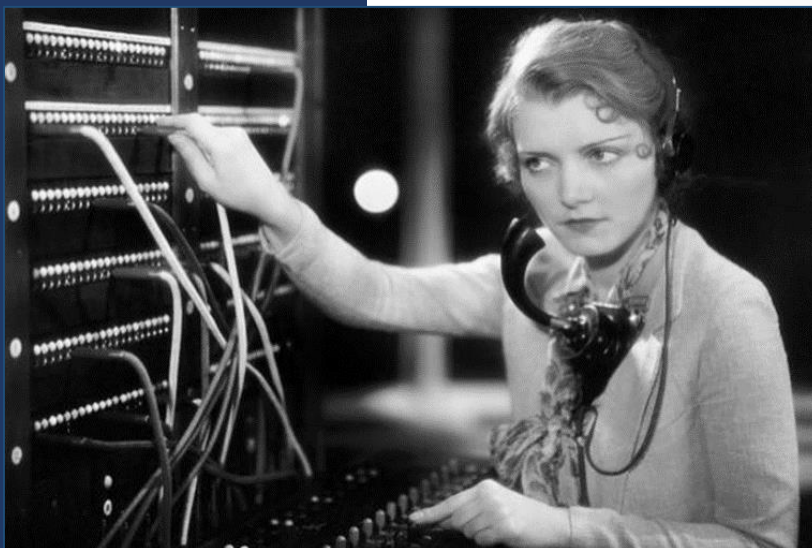


Welbeck uniquely enables you to extend the LAN over internet or cellular. We operate at Layer 2 – just like MPLS – but without any need for leased lines or dedicated Ethernet/fiber.

	Welbeck	VPN	MPLS
LAN/Ethernet Extension	✓	✗	✓
Cloud and Local Management	✓	✗	✓
High Quality VoIP & Video	✓	✗	✓
Traffic Shaping/Low Packet Loss	✓	✗	✓
Encryption with Low Latency	✓	✗	✗
End-to-End Redundancy	✓	✗	✗
Immediate, Easy Implementation	✓	✗	✗
Total Cost of Ownership	\$	\$\$	\$\$\$\$

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Control Your Network and Your Costs



Don't pay the phone company for services you don't need.

Welbeck gives you full LAN functionality over internet and cellular.

Built-in failover redundancy.

Its like MPLS without the cost and headache of leased lines.

SAMPLE 5 YEAR COST SAVINGS FOR 80 SITES: **\$2.7 million**

<u>Item</u>	<u>MPLS*</u>	<u>Welbeck**</u>
Monthly Connection	\$ 850	\$ 200
Amortized Cap-ex		\$ 88
Monthly Total per Site	\$ 850	\$ 288

* One link only

** Includes redundant link